

B.R. Garrison Software Group

What you should know and ask before purchasing a testing program or system

There are many good testing programs on the market today. Each have their own "niche" and do an exceptional job. There are "testing Programs to test applicants work skills, tests to test the physiological makeup of the applicant, and our testing system which tests who do you have in front of you, where do they belong, where do they need training and how to train and motivate them". Without exception, all these tests have years of design and development behind them and thousands of satisfied clients. Within the last year or so, we have seen many "Johnny come lately" tests come on the market. One we know of is claiming to have a "world class employment testing system". The fact is they have less than a year in design and development behind them and have little more than a shell program that mimics ours. You can not afford to take a chance on these "Johnny come lately" type programs that may not be accurate and are not tested. Below are a few questions you should get the answers to before you purchase anyone's program.

1-How long has the software been on the market? **Plus-32 – 23 years**. You can't write a world class software program in a few months. Even Microsoft with all their resources will tell you that. Do you really wish to be their **"test"** as to if it works and if it's accurate?

2-How many years of design and testing did they do before releasing it? **Plus-32 Personality profile –3 years**. A test that will decide the fate of another person needs to be tested over and over again to insure it is accurate and does not harm the applicants or the employer. These testing periods last years and are reviewed by many people not just the developer and his staff in the course of a few months. Our whole system has **over 23 years** of testing to ensure the tests are accurate and meet all EEOC requirements. View some of these "Johnny come lately" lawyers letters and see that even their lawyers **copied** our attorneys letters..

3-How many satisfied clients are using the program today? **Plus-32–over 3000 worldwide**. We said "clients" not users. Sure their mom, dad, brother and all their relatives are using the tests but do they have nationally known companies using it and will these companies back up their claims? If you need nationally known companies that will say our system works and can back up our claims, call us and we will be happy to furnish you with a list.

4-What is their guarantee? **Plus-32 –30 days no questions asked**. One company won't even let you see their poorly programmed "testing system" before you purchase it because they know you would not purchase it if you actually viewed the poorly written software and user interface. They have no money back guarantee.(surprise)

5-How many support people do they have? **Plus-32 –23 worldwide**. If you need support, you need it now and should not have to make 10 calls just to catch the support/salesperson in between sales calls. We provide free support and our motto is "if you don't succeed, neither do we". Their motto must be "Profits at any cost"

6-What version is your current program? **Plus-32 –5.2** We have had over 51 updates since 1986 We started with a DOS program and went to version 8.2. We started over with a windows program with version 1.0. You should never be talked into being a beta tester and pay for it. Versions lower than 2.5 are known to contain many bugs and flaws. With one "employment testing system" we tested, **our programmers** could not get the system to work. Do you really need that type of frustration and hassle?

7-What are their backgrounds in testing? Some of them were our *dealers* and others were just *salespeople* that thought they could just write their own program in a few months and compete with us. This is the **only** testing background they have. If they claim to have a Doctor on their staff, ask them what degree this doctor holds and what is this doctors accomplishments. You will be surprised (*when and if you hear the correct answer*). The Plus-32 system has had many renowned industrial physiologists, business professionals and leaders review, test and help develop our system. Our clients give us the feedback needed to enhance the program so you will find using the system is as easy as 1,2,3.

8-If they claim to have an "employment testing system" ask how many tests are in their current system? One company we know of that would like to be us has just one. You can't call it a system with just one test. **Plus-32 –has 18 different tests** and the ability to custom design hundreds more.

9-How many features does their program offer? The **Plus-32 has over 145** features/programs to make it one of the most flexible systems on the market today. We service hundreds of different types of companies worldwide that need the flexibility to use our system to their way of doing business. From Micro Warehouse in Lakewood NJ. to the Bank of Masraq, Dubai, in the middle east, our system meets their business needs.

10-And last but not least, is their program networkable and can you have different types of setups in different locations? With the **Plus-32 you can** and we will work with you to insure you have just what you need. Will they, can they?

The more you know, the better we look. Do your homework and know exactly what you are purchasing and getting into before you choose a testing system. You have worked hard and paid your "dues" to become what you are. So have we and many other fine companies. Don't let the "Johnny's come lately" with no past experience, education and expertise take your hard earned money and put you in harms way. Should you have any questions or concerns, please call us for a no nonsense answer.(you won't get a sales pitch, I promise)

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