

Plus-32 Benchmark files

Account Benchmark

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 8 To 15 |
| SENSITIVITY | From 4 To 12 |
| COMPASSION LEVEL | From 7 To 12 |
| PATIENCE LEVEL | From 8 To 15 |
| CREATIVE ABILITY | From 0 To 0 |
| ARTISTIC ABILITY | From 0 To 0 |
| OUTGOING LEVEL | From 4 To 10 |
| INTERACTION LEVEL | From 10 To 15 |
| ANALYTICAL LEVEL | From 8 To 15 |
| DETAILED LEVEL | From 9 To 15 |
| DECISION LEVEL | From 5 To 10 |
| INDEPENDENT LEVEL | From 9 To 15 |
| PERSUASIVE LEVEL | From 8 To 15 |
| AGGRESSIVE LEVEL | From 5 To 15 |
| STUBBORN LEVEL | From 2 To 8 |
| GOAL SETTING LEVEL | From 10 To 15 |
| TIME MANAGEMENT | From 7 To 15 |
| CONFIDENCE LEVEL | From 10 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type C/A |

Clerical Benchmark

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 7 To 15 |
| SENSITIVITY | From 2 To 10 |
| COMPASSION LEVEL | From 2 To 10 |
| PATIENCE LEVEL | From 8 To 12 |
| CREATIVE ABILITY | From 0 To 0 |
| ARTISTIC ABILITY | From 0 To 0 |
| OUTGOING LEVEL | From 6 To 10 |
| INTERACTION LEVEL | From 10 To 15 |
| ANALYTICAL LEVEL | From 6 To 12 |
| DETAILED LEVEL | From 7 To 12 |
| DECISION LEVEL | From 6 To 12 |
| INDEPENDENT LEVEL | From 9 To 15 |
| PERSUASIVE LEVEL | From 0 To 0 |
| AGGRESSIVE LEVEL | From 4 To 8 |
| STUBBORN LEVEL | From 2 To 7 |
| GOAL SETTING LEVEL | From 0 To 0 |
| TIME MANAGEMENT | From 6 To 15 |
| CONFIDENCE LEVEL | From 10 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type C/D |

Computer Operator Benchmark

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 6 To 15 |
| SENSITIVITY | From 4 To 9 |
| COMPASSION LEVEL | From 8 To 12 |
| PATIENCE LEVEL | From 8 To 12 |
| CREATIVE ABILITY | From 8 To 12 |
| ARTISTIC ABILITY | From 6 To 12 |
| OUTGOING LEVEL | From 6 To 10 |
| INTERACTION LEVEL | From 9 To 15 |
| ANALYTICAL LEVEL | From 7 To 11 |
| DETAILED LEVEL | From 7 To 12 |
| DECISION LEVEL | From 5 To 10 |
| INDEPENDENT LEVEL | From 8 To 12 |
| PERSUASIVE LEVEL | From 7 To 11 |
| AGGRESSIVE LEVEL | From 7 To 11 |
| STUBBORN LEVEL | From 5 To 9 |
| GOAL SETTING LEVEL | From 6 To 15 |
| TIME MANAGEMENT | From 7 To 15 |
| CONFIDENCE LEVEL | From 10 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type C/D |

Customer Service Benchmark

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 6 To 15 |
| SENSITIVITY | From 6 To 15 |
| COMPASSION LEVEL | From 6 To 10 |
| PATIENCE LEVEL | From 6 To 10 |
| CREATIVE ABILITY | From 7 To 15 |
| ARTISTIC ABILITY | From 5 To 15 |
| OUTGOING LEVEL | From 7 To 13 |
| INTERACTION LEVEL | From 10 To 15 |
| ANALYTICAL LEVEL | From 6 To 12 |
| DETAILED LEVEL | From 8 To 12 |
| DECISION LEVEL | From 5 To 9 |
| INDEPENDENT LEVEL | From 8 To 12 |
| PERSUASIVE LEVEL | From 8 To 15 |
| AGGRESSIVE LEVEL | From 8 To 12 |
| STUBBORN LEVEL | From 5 To 9 |
| GOAL SETTING LEVEL | From 8 To 15 |
| TIME MANAGEMENT | From 7 To 15 |
| CONFIDENCE LEVEL | From 10 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type A/B |

Labor Benchmark

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 6 To 15 |
| SENSITIVITY | From 0 To 0 |
| COMPASSION LEVEL | From 0 To 0 |
| PATIENCE LEVEL | From 8 To 15 |
| CREATIVE ABILITY | From 0 To 0 |
| ARTISTIC ABILITY | From 0 To 0 |
| OUTGOING LEVEL | From 4 To 10 |
| INTERACTION LEVEL | From 10 To 15 |
| ANALYTICAL LEVEL | From 6 To 15 |
| DETAILED LEVEL | From 8 To 0 |
| DECISION LEVEL | From 0 To 0 |
| INDEPENDENT LEVEL | From 0 To 0 |
| PERSUASIVE LEVEL | From 0 To 0 |
| AGGRESSIVE LEVEL | From 5 To 10 |
| STUBBORN LEVEL | From 2 To 8 |
| GOAL SETTING LEVEL | From 0 To 0 |
| TIME MANAGEMENT | From 8 To 15 |
| CONFIDENCE LEVEL | From 10 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type D/C |

Management A/C

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 8 To 15 |
| SENSITIVITY | From 4 To 12 |
| COMPASSION LEVEL | From 2 To 8 |
| PATIENCE LEVEL | From 8 To 12 |
| CREATIVE ABILITY | From 0 To 0 |
| ARTISTIC ABILITY | From 0 To 0 |
| OUTGOING LEVEL | From 6 To 12 |
| INTERACTION LEVEL | From 7 To 15 |
| ANALYTICAL LEVEL | From 7 To 12 |
| DETAILED LEVEL | From 7 To 12 |
| DECISION LEVEL | From 6 To 8 |
| INDEPENDENT LEVEL | From 8 To 12 |
| PERSUASIVE LEVEL | From 7 To 15 |
| AGGRESSIVE LEVEL | From 8 To 14 |
| STUBBORN LEVEL | From 4 To 8 |
| GOAL SETTING LEVEL | From 6 To 15 |
| TIME MANAGEMENT | From 8 To 15 |
| CONFIDENCE LEVEL | From 12 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type A/C |

Management B/A

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 6 To 15 |
| SENSITIVITY | From 5 To 15 |
| COMPASSION LEVEL | From 5 To 10 |
| PATIENCE LEVEL | From 7 To 12 |
| CREATIVE ABILITY | From 0 To 0 |
| ARTISTIC ABILITY | From 0 To 0 |
| OUTGOING LEVEL | From 8 To 12 |
| INTERACTION LEVEL | From 8 To 15 |
| ANALYTICAL LEVEL | From 7 To 12 |
| DETAILED LEVEL | From 8 To 12 |
| DECISION LEVEL | From 6 To 10 |
| INDEPENDENT LEVEL | From 7 To 12 |
| PERSUASIVE LEVEL | From 8 To 15 |
| AGGRESSIVE LEVEL | From 7 To 15 |
| STUBBORN LEVEL | From 3 To 8 |
| GOAL SETTING LEVEL | From 6 To 15 |
| TIME MANAGEMENT | From 8 To 15 |
| CONFIDENCE LEVEL | From 12 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type B/A |

Management C/A

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 9 To 15 |
| SENSITIVITY | From 6 To 15 |
| COMPASSION LEVEL | From 4 To 10 |
| PATIENCE LEVEL | From 9 To 15 |
| CREATIVE ABILITY | From 0 To 0 |
| ARTISTIC ABILITY | From 0 To 0 |
| OUTGOING LEVEL | From 7 To 12 |
| INTERACTION LEVEL | From 9 To 15 |
| ANALYTICAL LEVEL | From 8 To 15 |
| DETAILED LEVEL | From 9 To 12 |
| DECISION LEVEL | From 6 To 8 |
| INDEPENDENT LEVEL | From 8 To 12 |
| PERSUASIVE LEVEL | From 9 To 15 |
| AGGRESSIVE LEVEL | From 9 To 15 |
| STUBBORN LEVEL | From 4 To 9 |
| GOAL SETTING LEVEL | From 8 To 15 |
| TIME MANAGEMENT | From 9 To 15 |
| CONFIDENCE LEVEL | From 12 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type C/A |

Marketing

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 8 To 15 |
| SENSITIVITY | From 5 To 12 |
| COMPASSION LEVEL | From 3 To 10 |
| PATIENCE LEVEL | From 7 To 15 |
| CREATIVE ABILITY | From 7 To 15 |
| ARTISTIC ABILITY | From 5 To 15 |
| OUTGOING LEVEL | From 7 To 12 |
| INTERACTION LEVEL | From 8 To 15 |
| ANALYTICAL LEVEL | From 7 To 12 |
| DETAILED LEVEL | From 8 To 15 |
| DECISION LEVEL | From 6 To 8 |
| INDEPENDENT LEVEL | From 7 To 15 |
| PERSUASIVE LEVEL | From 9 To 15 |
| AGGRESSIVE LEVEL | From 9 To 12 |
| STUBBORN LEVEL | From 2 To 8 |
| GOAL SETTING LEVEL | From 9 To 15 |
| TIME MANAGEMENT | From 9 To 15 |
| CONFIDENCE LEVEL | From 12 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type A/C |

Outside sales

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 5 To 15 |
| SENSITIVITY | From 6 To 15 |
| COMPASSION LEVEL | From 5 To 12 |
| PATIENCE LEVEL | From 5 To 10 |
| CREATIVE ABILITY | From 0 To 0 |
| ARTISTIC ABILITY | From 0 To 0 |
| OUTGOING LEVEL | From 8 To 12 |
| INTERACTION LEVEL | From 10 To 15 |
| ANALYTICAL LEVEL | From 7 To 12 |
| DETAILED LEVEL | From 6 To 12 |
| DECISION LEVEL | From 5 To 9 |
| INDEPENDENT LEVEL | From 8 To 12 |
| PERSUASIVE LEVEL | From 8 To 15 |
| AGGRESSIVE LEVEL | From 8 To 15 |
| STUBBORN LEVEL | From 4 To 9 |
| GOAL SETTING LEVEL | From 7 To 15 |
| TIME MANAGEMENT | From 7 To 15 |
| CONFIDENCE LEVEL | From 12 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type B/A |

Production

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 5 To 15 |
| SENSITIVITY | From 4 To 15 |
| COMPASSION LEVEL | From 4 To 10 |
| PATIENCE LEVEL | From 7 To 12 |
| CREATIVE ABILITY | From 0 To 0 |
| ARTISTIC ABILITY | From 0 To 0 |
| OUTGOING LEVEL | From 6 To 12 |
| INTERACTION LEVEL | From 9 To 15 |
| ANALYTICAL LEVEL | From 6 To 12 |
| DETAILED LEVEL | From 8 To 14 |
| DECISION LEVEL | From 5 To 10 |
| INDEPENDENT LEVEL | From 7 To 10 |
| PERSUASIVE LEVEL | From 0 To 0 |
| AGGRESSIVE LEVEL | From 4 To 10 |
| STUBBORN LEVEL | From 2 To 7 |
| GOAL SETTING LEVEL | From 9 To 15 |
| TIME MANAGEMENT | From 9 To 15 |
| CONFIDENCE LEVEL | From 12 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type D/C |

Sales B/A

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 3 To 15 |
| SENSITIVITY | From 4 To 12 |
| COMPASSION LEVEL | From 2 To 12 |
| PATIENCE LEVEL | From 2 To 8 |
| CREATIVE ABILITY | From 0 To 0 |
| ARTISTIC ABILITY | From 0 To 0 |
| OUTGOING LEVEL | From 9 To 12 |
| INTERACTION LEVEL | From 8 To 15 |
| ANALYTICAL LEVEL | From 5 To 10 |
| DETAILED LEVEL | From 5 To 15 |
| DECISION LEVEL | From 6 To 12 |
| INDEPENDENT LEVEL | From 6 To 12 |
| PERSUASIVE LEVEL | From 9 To 15 |
| AGGRESSIVE LEVEL | From 9 To 15 |
| STUBBORN LEVEL | From 1 To 6 |
| GOAL SETTING LEVEL | From 2 To 15 |
| TIME MANAGEMENT | From 5 To 15 |
| CONFIDENCE LEVEL | From 12 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type B/A |

Sales C/A

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 7 To 15 |
| SENSITIVITY | From 6 To 12 |
| COMPASSION LEVEL | From 4 To 12 |
| PATIENCE LEVEL | From 8 To 12 |
| CREATIVE ABILITY | From 0 To 0 |
| ARTISTIC ABILITY | From 0 To 0 |
| OUTGOING LEVEL | From 6 To 10 |
| INTERACTION LEVEL | From 8 To 15 |
| ANALYTICAL LEVEL | From 8 To 12 |
| DETAILED LEVEL | From 8 To 15 |
| DECISION LEVEL | From 6 To 10 |
| INDEPENDENT LEVEL | From 7 To 12 |
| PERSUASIVE LEVEL | From 8 To 15 |
| AGGRESSIVE LEVEL | From 7 To 15 |
| STUBBORN LEVEL | From 4 To 8 |
| GOAL SETTING LEVEL | From 5 To 15 |
| TIME MANAGEMENT | From 8 To 15 |
| CONFIDENCE LEVEL | From 12 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type C/A |

Store manager

| | |
|--------------------------|---------------------|
| STRESS MANAGEMENT | From 6 To 15 |
| SENSITIVITY | From 4 To 10 |
| COMPASSION LEVEL | From 4 To 10 |
| PATIENCE LEVEL | From 6 To 10 |
| CREATIVE ABILITY | From 0 To 0 |
| ARTISTIC ABILITY | From 0 To 0 |
| OUTGOING LEVEL | From 7 To 12 |
| INTERACTION LEVEL | From 10 To 15 |
| ANALYTICAL LEVEL | From 8 To 12 |
| DETAILED LEVEL | From 8 To 14 |
| DECISION LEVEL | From 5 To 9 |
| INDEPENDENT LEVEL | From 9 To 14 |
| PERSUASIVE LEVEL | From 7 To 15 |
| AGGRESSIVE LEVEL | From 7 To 12 |
| STUBBORN LEVEL | From 5 To 9 |
| GOAL SETTING LEVEL | From 7 To 15 |
| TIME MANAGEMENT | From 7 To 15 |
| CONFIDENCE LEVEL | From 12 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type C/A |

Tele-prospecting

| | |
|---------------------------|----------------------|
| STRESS MANAGEMENT | From 7 To 15 |
| SENSITIVITY | From 2 To 10 |
| COMPASSION LEVEL | From 4 To 9 |
| PATIENCE LEVEL | From 5 To 9 |
| CREATIVE ABILITY | From 0 To 0 |
| ARTISTIC ABILITY | From 0 To 0 |
| OUTGOING LEVEL | From 9 To 12 |
| INTERACTION LEVEL | From 9 To 15 |
| ANALYTICAL LEVEL | From 6 To 12 |
| DETAILED LEVEL | From 6 To 12 |
| DECISION LEVEL | From 6 To 9 |
| INDEPENDENT LEVEL | From 7 To 12 |
| PERSUASIVE LEVEL | From 8 To 15 |
| AGGRESSIVE LEVEL | From 9 To 15 |
| STUBBORN LEVEL | From 2 To 9 |
| GOAL SETTING LEVEL | From 7 To 15 |
| TIME MANAGEMENT | From 8 To 15 |
| CONFIDENCE LEVEL | From 12 To 15 |
| CONSISTENCY LEVEL | From 15 To 20 |
| PERSONALITY TYPE | Type B/A |

Blank Benchmark – Fill out and send to us for your custom benchmark

| Trait | Score From | Score to |
|-------------------------|------------|-----------|
| Stress Management | | 15 |
| Sensitivity Level | | |
| Compassion Level | | |
| Patience Level | | |
| Creative Abilities | | |
| Artistic Abilities | | |
| Outgoing Traits | | |
| Interaction Level | | 15 |
| Analytical | | |
| Detailed Traits | | |
| Decision Making | | |
| Independent | | |
| Persuasive | | |
| Aggressive | | |
| Stubborn | | |
| Goal Setting | | |
| Time Management | | 15 |
| Confidence | | 15 |
| Personality type wanted | | |
| Benchmark name: | | |

